TORONTO.

# SALES PRODUCTION REPORT

Business Events Sales Fourth Quarter 2022



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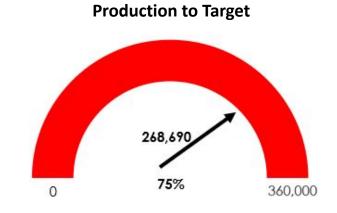
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# **Q4 2022 SUMMARY**

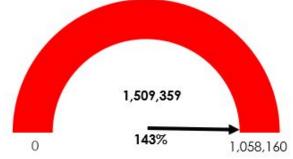
Oct 1 - Dec 31, 2022

Definite	Quarter	YTD
Room Nights	87,588	268,690
Events	129	431
Attendance	68,856	242,236



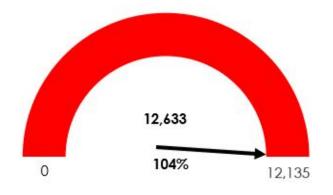
Leads	Quarter	YTD
Room Nights	304,294	1,509,359
Events	328	1155
Attendance	161,094	999,962

# Production to Target



### **Production to Target**

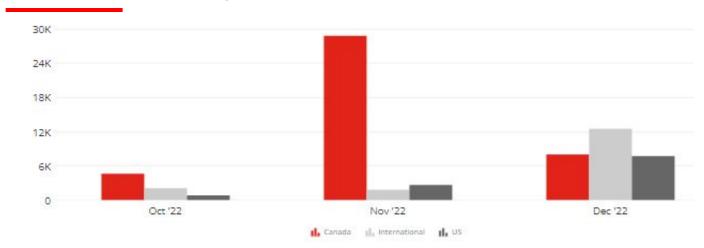
Prospecting Activities	Quarter	YTD
Total	3,932	12,633



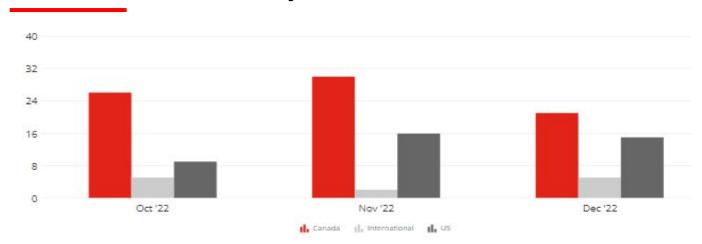


# **Production by Market**

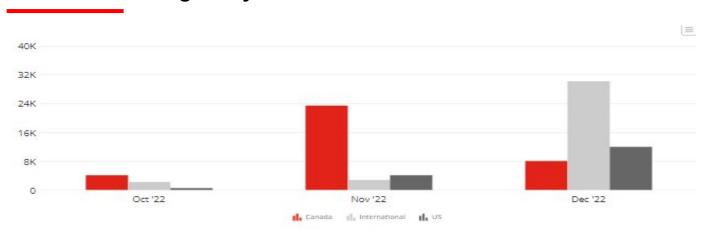
### **Definite Attendance by Market**



# **Definite Number of Events by Market**



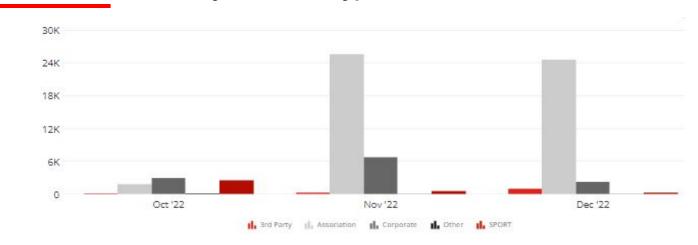
### **Definite Room Nights by Market**



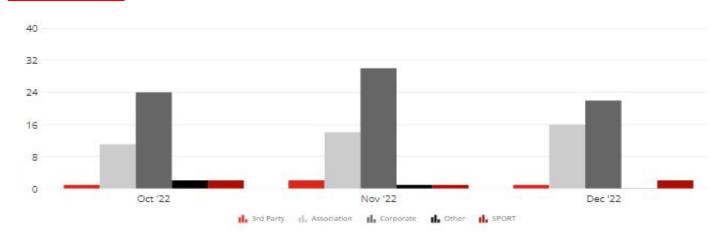


# **Production by Business Type**

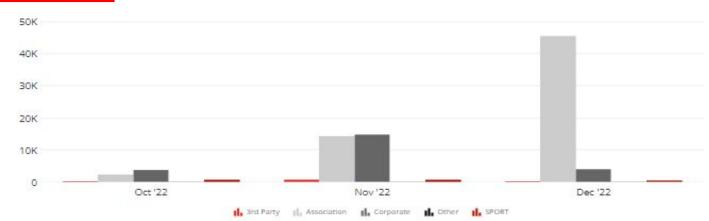
# **Definite Attendance by Business Type**



### **Definite Number of Events by Business Type**



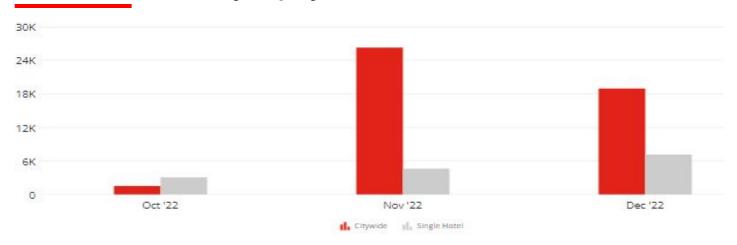
### **Definite Room Nights by Business Type**



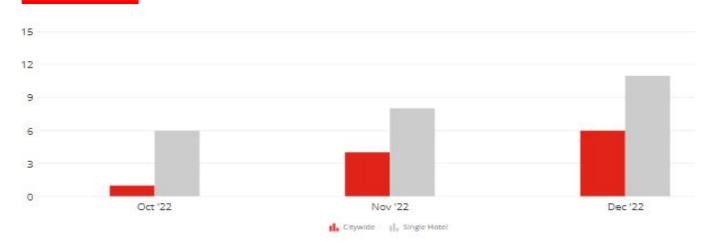


# **Production by Deployment**

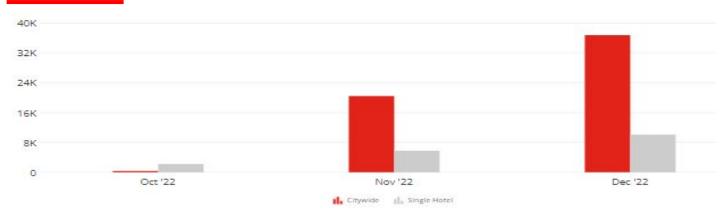
# **Definite Attendance by Deployment**



### **Definite Number of Events by Deployment**



## **Definite Room Nights by Deployment**









# Questions?

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Find more Business Insights on the Terminal